## WHAT IS CLAIMED IS:

 A bis-phosphonium salt represented by the following formula (1):

$$\begin{pmatrix}
H & H \\
R^{1} - P & A - P & R^{4} \\
R^{2} & R^{3}
\end{pmatrix}$$
• 2Y  $\Theta$ 

wherein  $R^1$ ,  $R^2$ ,  $R^3$ , and  $R^4$  each represent a linear or branched alkyl group, a cycloalkyl group, an aryl group, or an aralkyl group; A represents an alkylene group; Y represents an anion;  $R^1$  and  $R^2$  may form a ring;  $R^3$  and  $R^4$  may form a ring; and  $R^1$ ,  $R^2$ ,  $R^3$ , and  $R^4$  may be the same or different.

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2. The bis-phosphonium salt according to Claim 1, wherein  $R^1$  and  $R^4$  are the same,  $R^2$  and  $R^3$  are the same,  $R^1$  and  $R^2$  are different from each other, and  $R^3$  and  $R^4$  are different from each other.

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3. The bis-phosphonium salt according to Claims 1 or 2, wherein the anion is a halide ion or a sulfonate ion represented by the following formula (2):

$$SO_3 - R^5 \tag{2}$$

where R<sup>5</sup> represents a monovalent organic group.

- 4. The bis-phosphonium salt according to Claim 3, wherein the anion is a bromide ion.
- 5. A process for producing a bis-phosphonium salt represented by the following formula (1):

$$\begin{pmatrix}
H & H \\
R^{1} - P \oplus A - P \oplus R^{4} \\
R^{2} & R^{3}
\end{pmatrix}$$
(1)

the process comprising:

a step of allowing a first secondary phosphine and second secondary phosphine to react with a compound in an alcohol solvent selected from a secondary alcohol and tertiary alcohol,

wherein the first secondary phosphine is represented by the following formula (3):

$$\begin{array}{c}
R^{1} \\
P - H
\end{array}$$
(3)

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the second secondary phosphine is represented by the following formula (4):

$$R^3$$
 $P-H$ 
 $(4)$ 

and the compound is represented by the following formula (5):

$$Y - A - Y \tag{5}$$

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where  $R^1$ ,  $R^2$ ,  $R^3$ , and  $R^4$  each represent a linear or branched alkyl group, a cycloalkyl group, an aryl group, or an aralkyl group; A represents an alkylene group; Y represents an anion;  $R^1$  and  $R^2$  may form a ring;  $R^3$  and  $R^4$  may form a ring; and  $R^1$ ,  $R^2$ ,  $R^3$ , and  $R^4$  may be the same or different.

- 10 6. The bis-phosphonium salt according to Claim 5, wherein  $R^1$  and  $R^4$  are the same,  $R^2$  and  $R^3$  are the same,  $R^1$  and  $R^2$  are different from each other, and  $R^3$  and  $R^4$  are different from each other.
- 7. The process according to Claim 5 or 6, wherein the anion is a halide ion or a sulfonate ion represented by the following formula (2):

$$SO_3-R^5$$
 (2)

where  $R^5$  represents a monovalent organic group.

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- 8. The process according to Claim 7, wherein the anion is a bromide ion.
- 9. The process according to any one of Claims 5 to 8, wherein the alcohol solvent is tert-butanol.
- 10. The process according to any one of Claims 5 to 9,10 wherein the first and second secondary phosphines are the same.